



VENUE SERV

COMPANY PROFILE

www.venue-serv.com



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ABOUT US

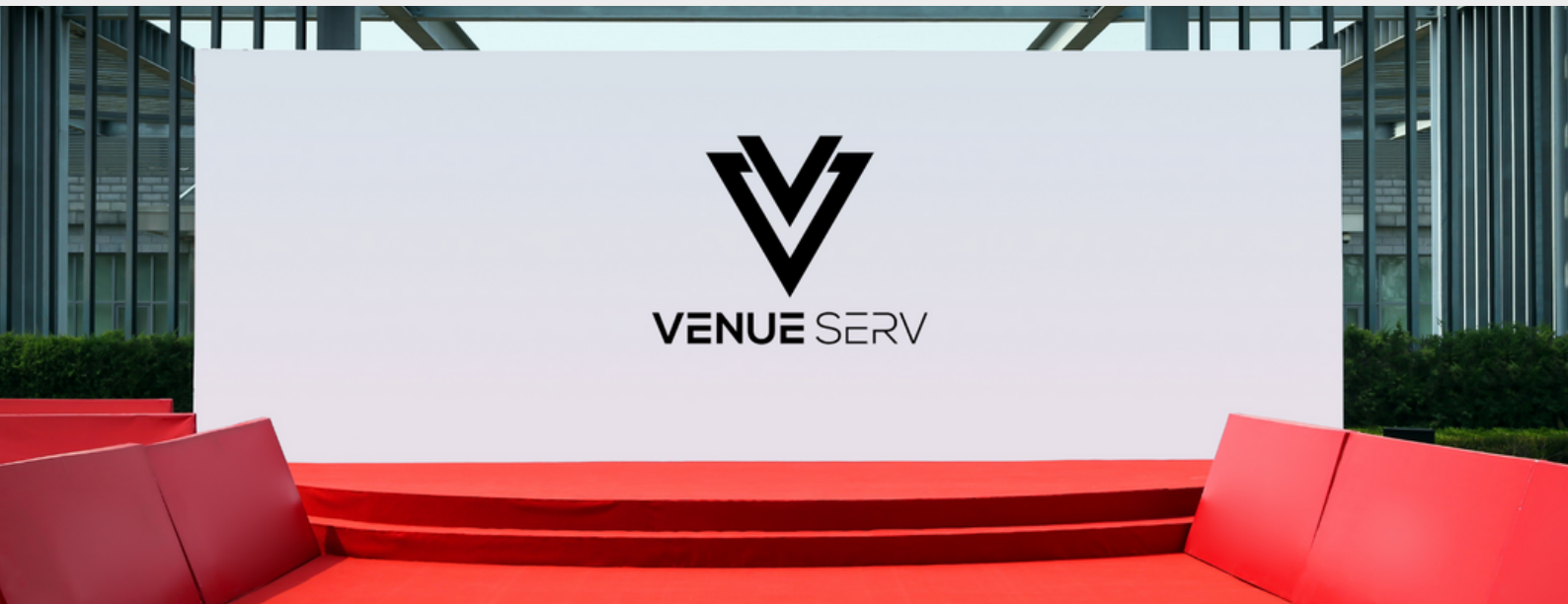


At Venue Serv, we excel at project procurement and tendering on behalf of our clients by connecting them with best-in-class audio-visual and venue services. We cater to the technical and non-technical skill sets, we take pride in our ability to understand our clients. Having worked with many companies and vendors across the Region, no request is too small for us to accommodate.

Venue Serv's objective is to be easily recognizable, as a tendering application/resource in the U.A.E/Saudi Market to an international client base. Our purpose will serve B2C & B2B client needs, and will have the ability to streamline information between End User (EU) & Supplier.

The challenges that End Users (EUs) have is with problems sharing information between themselves & suppliers, and this is often hindered by communication, cultural styles & distance. At times leaving International clients feel overwhelmed, this results in the region being overlooked or EUs ending up with suppliers that fall short of expectations. Secondary to the international market the Venue Serv will assist local business needs.

HOW WE WANT TO WORK WITH VENUES



For Hotels, Venues & Multi-Usage Function space, Venue Serv will feature partnered locations and showcase any special items they would want highlighted.

Venue Serv will house all related material for End-Users to review and options (amenities) download adverts, also provide services for schedule site-visits, RFX processes, and bookings.

The platform intends to connect vendors, clients and venues under a single location.

- We can create a RFXs process based on the need or item required for the facility.
- We can provide the traditional audiovisual in house management services managed by an external company.
- We can consult on internal audiovisual management.
- We can manage onsite venue equipment with an SLA agreement.
- We can provide installation services.
- We have an extensive network of event vendors and audiovisual suppliers, we can provide fair and competitive reports to help guide your decisions.
- We work with end-users/clients on venue selection and connect people and venues that fit their event purpose.

HOW WE WANT TO WORK WITH VENDORS

How do we work together with vendors?

We gather information and align requirements based upon the RFX process or our end clients needs.

With the vendors ideally, we would want to catalogue items that we can directly resell via Current RMS. If the requirements from End-Users are simple enough we would want to be able to allow equipment and services to be booked via our online platform.

I



SOLUTIONS

AUDIO SOLUTIONS – VIDEO SOLUTIONS
LIGHTING SOLUTIONS
INSTALLATIONS

CONCEPT DESIGN & CONTENT CREATIONS

EVENT TECHNOLOGY SOLUTIONS
RIGGING & TRUSSING
DTCM REGISTRATION SERVICES

EXHIBITION & CONFERENCE SOLUTION
SPECIAL FX
BACKDROPS & PRINTING

STAGING – DJ SERVICES
BACKLINE EQUIPMENT

PROFILES



MARK JOHNSON
BUSINESS DEVELOPMENT
MANAGER

With over 20 years of experience in the audio-visual hospitality industry, Mark has been a key factor for the growth and development of the venue services business, throughout the region.

Mark has worked as a business development manager with companies such as Swank Audio Visual, PSAV, Eclipse Venue Services, MediaPro Venue Services & Creative Technology. Mark's approach to audio-visuals provides a consultancy approach by connecting people with the technology they need!



PROFILES



DAILOS RODRIGUEZ
PRODUCT MANAGER

Dailos has over 20 years of experience in the hospitality and audio-visual industry and has worked within the biggest venue and AV companies in the region. He has secured various high-profile contracts and implemented in-house audio-visual services for some of the biggest hotel chains in the Middle East.

Drawing on his diverse experience, he manages Operations & Product Management, including developing and implementing standard operating policy procedures for the venue while adhering to ISO standards.



CONTACT



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